

Message Text

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PAGE 01 STATE 304244
ORIGIN COME-00

INFO OCT-01 CIAE-00 DODE-00 EB-08 NSAE-00 USIA-15
TRSE-00 EUR-12 DOE-12 ISO-00 SOE-01 /049 R

DRAFTED BY COM/OEA/CD/RJMC GEEHAN/HB
APPROVED BY EB/ITP/EWT: PHBLAKEBURN
COMMERCE/OEA/CBCLEMENTS
-----120755 220750Z /17

R 212231Z DEC 77
FM SECSTATE WASHDC
TO AMEMBASSY MADRID

UNCLAS STATE 304244

EXCON

E.O. 11652: N/A

TAGS: ESTC,SP

SUBJECT: PRE-LICENSE CHECK: SUIN SA, SIRIO 28 ID., MADRID,
SPAIN

REF: SHERWOOD/MCGEEHAN TELCON'S DECEMBER 15, OEA/CD SURVEY
CASE 3-198

1. COMPUTER AUTOMATION, INC., IRVINE, CALIF., APPLIED FOR
EXPORT LICENSE TO SHIP FIFTEEN SEMICONDUCTOR TEST
SYSTEMS AND SPARE PARTS, TOTAL VALUE: 840,984 DOLLARS, TO
SUBJECT FIRM.

2. STATED END-USE: COMMODITIES WILL BE RESOLD IN THE FORM
RECEIVED BY SUIN TO ENABLE COMPUTER AUTOMATION TO ESTABLISH
DISTRIBUTORSHIP RELATIONS.

3. SUIN HAS IDENTIFIED A MARKET FOR 20 TO 30 SYSTEMS.
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PRESENT PROSPECTS INCLUDE STANDARD ELECTRICA (10 SYSTEMS),
AMPER (4 SYSTEMS), TELETTRA ESPANA S.A. (3 SYSTEMS),
CITESA, S.A. (2 SYSTEMS), SECOINSA (4 SYSTEMS) AND OTHER
TESTING COMPANIES (2 SYSTEMS). IMMEDIATE NEED IS FOR 15
SYSTEMS.

4. SYSTEMS WILL BE APPLIED IN FINAL ASSEMBLY PRODUCTION

TESTING OF PRODUCTS INCLUDING TELEPHONE EQUIPMENT, TELEMETRY EQUIPMENT, TELEVISION EQUIPMENT AND EQUIPMENT RELATED TO THE COMPUTER INDUSTRY.

5. APPLICATION PROCESSING DELAYED BECAUSE APPLICANT ATTEMPTED TO OBTAIN DISTRIBUTION LICENSE. NECESSARY PAPERS HAVE BEEN SUBMITTED TO REQUEST BULK LICENSE. HOWEVER, IMMEDIATE PROBLEM REMAINED. APPLICANT FACED LOSS OF BUSINESS UNLESS GOODS SHIPPED BY END OF DECEMBER TO MEET DEADLINE. BECAUSE OF EQUIPMENT SIZE, AND SPACE AVAILABLE ON AIRCRAFT, EXPORTS WOULD HAVE TO BE MADE LOS ANGELES DECEMBER 21 THROUGH 23. (THIS TRANSACTION REPRESENTS 12 PER CENT APPLICANT'S SALES THIS YEAR.)

6. CARLOS MIRA OF SUIN TOLD APPLICANT THAT HIS FIRM AGREED TO COMPLY WITH FOLLOWING STATEMENT. (QUOTE) ANY AND ALL EQUIPMENT SHIP (SIC) TO OR SOLD TO SUIN, S.A. PARTICULARLY CAPABLE SERIES MODEL 4000 REMAINING IN OUR POSSESSION SHALL BE SUBJECT TO MONTHLY INSPECTION FOR A PERIOD OF TWO YEARS BY ANY DESIGNATED REPRESENTATIVE OF THE U.S.GOVERNMENT. FURTHER, ANY AND ALL EQUIPMENT SOLD BY SUIN, S.A. UNDER THIS AGREEMENT SHALL BE SUBJECT TO RECEIPT OF THE ABOVE STATEMENT BY THE NEW ULTIMATE CONSIGNEE PRIOR TO SALE. RESPECTFULLY, CARLOS MIRA (UNQUOTE).

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7. PRE-LICENSE CHECK CONDUCTED ON 12/15/77 BY EMBASSY PER SHERWOOD/MCGEEHAN REFTELCONS.

8. OEA APPROVED LICENSE ON BASIS FAVORABLE EMBASSY RECOMMENDATION. (SUIN TO PROVIDE OEA WITH ABOVEMENTIONED AGREEMENT, WITH COPY TO EMBASSY.)

9. OEA/CD APPRECIATES EMBASSY'S OUTSTANDING COOPERATION THIS MATTER. VANCE

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: LICENSES
Control Number: n/a
Copy: SINGLE
Sent Date: 21-Dec-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Document Source: CORE
Document Unique ID: 00
Drafter: OEA/CD/RJMCGEHAN/HB
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770477-0370
Format: TEL
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19771230/aaaaaywd.tel
Line Count: 103
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Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 8d1a16ff-c188-dd11-92da-001cc4696bcc
Office: ORIGIN COME
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
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Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 155652
Secure: OPEN
Status: NATIVE
Subject: PRE-LICENSE CHECK: SUIN SA, SIRIO 28 ID., MADRID, SPAIN
TAGS: ESTC, SP
To: MADRID
Type: TE
vdkgvwkey: odhc://SAS/SAS.dbo.SAS_Docs/8d1a16ff-c188-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
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